GANESH B. BHOSALE

A3-408, Ganga Legend ,Bavdhan, Near DSK Ranwara
Contact: +91 8600995511   **Email : ganesh@kmsolutions.in ,** gbbhosale@gmail.com

ACCOMPLISHED TRAINING & DEVELOPMENT PROFESSIONAL

Offering over 30+ Years of experience

PROFILE & STRENGTHS

- ¤ Competent, diligent & result oriented professional, **offering experience across Training & Development, Process Management, Client servicing, People Management, Conducting Management Programs,** and Liaison & Coordination;

- ¤ **Pivotal in developing and arranging training sessions to keep the skill level of the workforce up to date**, assessing performances and updating on process related information; conducting suitable training programs to enhance operational efficiencies.

- ¤ **Competent to work within large teams while managing, leading and training them to ensure a customer-oriented service approach and effective target achievement**. Proficient in designing and implementing training & development policies and procedures within agreed cost / timelines using strong organizational skills.

- ¤ **Exceptional strengths in conceptualizing & implementing cost control measures to enhance operational effectiveness**, meet operational goals and optimize operational efficiency. Proven abilities in structuring and reviewing policies and procedures to create best in class image.

- ¤ **Demonstrated capabilities in evolving training and development & team management.** Wide exposure to a variety of clients from diverse backgrounds and recognition from past and previous employers for successful maintenance of international standards and utmost commitment to work.

Technical Knowledge

- ¤ **Technical Expertise in AWS Network Infrastructure / Virtualization in RHEL .**
    - **AWS Cloud Fundamentals**
    - **AWS Solution Architect**
    - **AWS Sys Ops**
- ¤ **Expertise in Virtualization / Docker / Kuberenetes / EKS**

- ¤ **Expertise in Python (3.7) including Concepts like**

    - **AI / ML / DL**
        - ⑩ **Supervised**
        - ⑩ **UnSupervised**
        - ⑩ **Reinforcement**

    - **Natural Language Processing using Python**

    - **Python Django Framework**
        Developing Applications using Django
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    - **Classes and Objects/Functions/Memory Handling/Exception Handling**
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    - **File I/O/Using Modules/Regular Expressions/Database Programming**
    - **Reporting/Pandas Framework/Tkinter (Gui Dev)**
    - **Multi Threading**
    - **Networking**

- **Application Development**
- **Web Development**
  - **Django Framework**
- **Data Structures like**
  - **Arrays / Matrix / Linked Lists / Stack / Queue Hash Tables / Binary Trees**
  - **Collections (lists / Tuples / Dictionaries / Sets)**

¤ **Expertise in R Programming with Statistics**
- **Descriptive Statistics**
- **Probability**
- **Sampling**
- **Hypothesis**
- **Regression**
- **Classification**

¤ **Expertise in Unix/Linux Administration & Shell Scripting, Advanced Shell Scripting including AWK and SED** *Scripts.*
¤ *Installation and Configuration of Network Address Translation Server (NAT) for Internet Connectivity among Clients*
¤ *Possess Knowledge in Oracle Applications (11i) E-Business Suite and Other Platforms of Oracle, Oracle 9i /10g/11G DBA and Developer Suite (10G/11G), Oracle Solaris .*
¤ *Installing and configuring RDBMS like Oracle 9i/10G over network, Novell Network Linux and Microsoft products.*
Assignments Handled
¤ *Spearheading as Lab Faculty for MCM, PGDCM, MSC-CA,MBA-IT and other University and autonomous courses*
¤ *Performed as Course Co-ordinator for Configuring Systems Software like Linux 7.x, Windows platform, Unix, Novell Netware 5.1*
¤ *Visiting faculty for various courses at number of institutes for MCM, MCA, MBA, PGDCM, and Autonomous courses Subjects: Oracle SQL, PL/SQL, D2K (Forms 6i and Reports), DBA, R12 etc*

Trainings /Assignments Conducted

¤ Chitkara University; C/C++ Programming
¤ ICICI Prudential; Linux/Unix Shell Scripting/Admin
¤ KPIT; Oracle (Connectivity and Troubleshooting)
¤ Hexaware; OS / N/w / Web Services
¤ Kale Consultancy; Oracle 10G SQL/PLSQL /D2k
¤ L&T (Mumbai); Oracle 10G SQL/PLSQL
¤ Pragati (Calendar Prog); Oracle DBA (10G), Oracle 10G SQL/PLSQL
¤ Kellogs India Ltd; Oracle 10G D2k and Discoverer
¤ Pragati Softwares (Calendar): Oracle Linux VM
¤ Pragati (Calendar); Oracle Developer 10g forms and Reports
¤ Hexaware (Pune); OS / NW / WEB
¤ B.A.Continnum; Unix/Linux Shell Scripting
¤ BNP Paribas; Unix/Linux Shell Scripting/Perl
¤ B.A.Continnum; Oracle 10G SQL/PLSQL(advanced)
¤ Lyods Steel Ltd; Oracle DBA (10G)
¤ Cognizant Systems; Oracle PL / SQL(10G)
¤ Wipro (Pune); Oracle RDBMS
¤ Wipro (Chennai); Oracle PL / SQL(10G)/Developer 2000 (Forms and Reports 10G)
¤ Hewiit Associates (Chennai); Advanced SQL
¤ CTS; Oracle SQL/PLSQL/Architecture
¤ Hewiit Associates (Chennai); Advanced SQL + PT
¤ CTS; E-biz (R12) Technical Training (Reports Customzation + Workflows)
¤ CTS; Oracle (SQL/PLSQL/Architecture) / MySql 5.5 Admin
¤ CTS : Centos (5) + Redhat Administation
¤ Tech Mahindra; Oracle Advanced PL/SQL
¤ NCS (Pune) : Centos Administration with Oracle 11i /R12 Admin and Developers
¤ NCS (Pune) : Oracle Warehouse Builder Admin (11g)
¤ NCS(Pune) : Oracle(6) Virtualization
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- IBM; Oracle DBA / Performance Tuning
- Syntel; Oracle DBA / performance Tuning
- IBM; Advance LInux (Centos) / Admin/Perl
- Bangalore (IBM); Oracle DBA (11g R2) / Performance Tuning
- Pune (Principal) ; Unix Shell Scripting
- Mumbai (Accenture) ; Oracle Forms and Reports/ MySQL Administration + Developers 5.6
- Mumbai (Accenture) ; Oracle Apps (R12)
- CTS; OWB (11g)
- Pune (BNY Melon) Oracle DBA (11g) / DATAGUARD / RAC/Linux Administration
- Pune (KoneCranes) Oracle SQL / PLSQL (11g)
- Pune (Workshops for AWS- sysops and solution Architect)
- Unique System Skills – Data Analytics
-    using Python
- Unique System Skills – Python with AI / ML
- Unique System Skills – R Programming
-    with Data Analytics and Machine

Learning
- Pune (Vodaphone) Oracle 11g SQL / PLSQL
- Pune (seed) Oracle 12c DBA / D2k (11g)
- Pune (seed) MySql Administration 5.7
- Pune (Yardi Softwares) – MySql Admin 5.7
- Mumbai : ISSL (Oracle Forms and Reports 11g)
- Mumbai : ISSL (Oracle Forms and Reports 11g)
- NCS (Pune) - Python Scripting
- Pune AWS Workshops (Solution Architect)
- Quinnox (Bangalore) – Unix Shell Scripting
- TSystems(Pune)   - Unix Shell Scripting
- Vodaphone (Pune)   Perl Scripting
- Vodaphone (Pune)   - Python Scripting
- Linde (Kolkatta)   - Linux Administration(Suse)
- BVP (CSR Zensar)   - SQL/PLSQL (Pune / March 19)
- JSPM(CSR Zensar)   - SQL/PLSQL (Pune / April 19)
- AWS Solution Architect (Workshop Pune)
- Vodaphone (Pune)   - Unix Shell Scripting
- Compu Com (Pune) - Unix Shell Scripting
- PCCOER(CSR Zensar)   - SQL/PLSQL (Pune / June 19)
- NDMVP (CSR Zensar) - SQL/PLSQL (Nashik /June 19)
- Sakal (Workshop)   - Unix Shell Scripting
- Vodaphone (Pune)   - Python Scripting
- John Deere (Pune)   - Unix Shell Scripting
- John Deere (Pune) - Perl Scripting
- 3dplm (Pune)   - RHCSA
- Vodafone(Pune)   - Python Scripting
- Vodafone(Pune)   - Python Scripting/Programming
- Vodafone(Pune)   - Unix Shell Scripting
- Credit Suisse(Pune) – Python Scripting / Programming
- Vodafone (Pune)   - Unix Shell Scripting
- Quinnox (Bangalore) – Unix Shell Scripting
- Vodafone(Pune) –   Unix Shell Scripting
- Vodafone(Pune)   - Python Scripting
- L&T (Bangalore)   - Python Scripting
- Vodafone(Bangalore) - Unix Shell Scripting
- BVP (Pune) _ Python Scripting
- CMR(Bangalore) – Python Scripting
- NCS (Pune) – PostGreSQL (DBA + DEV)
- Vodafone(Pune) – Python Scripting
- Vodafone(Pune) – Python Scripting – Online Webex

Vodafone(Pune) – Python Scripting – Online Webex
L & T (Pune) - R Programming
Vodafone(Pune) – Unix Scripting – Online Webex
Pragati Softwares – AI / ML
NetApp (Bangalore) – Python Scripting
NetApp(Bangalore) – R Programming with Statistics
Vodafone(Pune) – Python Scripting – Online Webex
Vodafone(Pune) – Unix Scripting – Online Webex
Vodafone(Pune) – Python Scripting – Online Webex
NetApp(Bangalore) – PostgreSQL (Admin)
Vodafone(Pune) – Unix Scripting – Online Webex
Vodafone(Pune) – Python Scripting – Online Webex
Vodafone(Pune) – Unix Scripting – Online Webex
Unique System Skills – PostGreSQL
(DBA)

Unique System Skills (US) – AWS Solution Architect
Unique System Skills (US) – Devops

Saama Technologies – Python Programming
CapGemini   - AI / ML
Vodafone   - AWS
VolksWagon - AI / ML
Devops – Unique Systems

- LnT (Bangalore) - Linux Admin (Shell Scripting)
- CapGemini   - AWS
- CapGemini   - Docker / Kubernetes / EKS
- CapGemini   - AWS / Python
- CapGemini   - AWS (from Feb 21 till date)

Practical Implementations : (Case Studies Using Python)

1. Creating Data Structures like
        Lists
        Dictionaries
   Create a list of Employees and their Phone Numbers :
   Accept Name and Search in List
   If Present then show his/ her Ph. Number
   If Not Present , add in the List
2. To Implement the Above Problem Statement using Dictionary
3. Create a dictionary which will store EMp. First Name and his/her Salary. Pull the data from employees table from HR Schema in Oracle

A] Model Development Using R with Stats
B] 1. Implementation of Online Examination System (Using Python)
   2. Student Management System (Using Python)
      a. **Add New Student**
      b. **Delete Existing Student**
      c. **Count Total Students**
      d. **Update Existing Student Details**

International Trainings Conducted

- Abu Dhabi; Tecnip; Oracle Adv. PLSQL
- Singapore; SMRT; Oracle 9i DBA
- Oman; OU; Oracle 11G DBA /RAC
- Philipines; OU; Oracle CC&B ; R12 Technical
- Dubai; Nigeria Ports; Oracle 11G DBA
- Dubai; Nigeria Ports; Oracle 11G DBA /OWB (11g)
- Nepal; Ncell; Advance Unix and Perl
- Oman/ Muscat; RCA; Oracle DBA 11G/RAC
- Oman/Muscat; RCA; Oracle Solaris (L1)
- Dubai; Open; Oracle DBA / Performance Tuning
- Dubai; Zadco; Oracle Solaris (10)/Perl/ MySQl 5.7 Administration
- Dubai/Abu Dhabi; GMC; D2k (10G) / AS (10G)
- Dubai/Abu Dhabi; GMC; OWB (11g)
- Abu Dhabi; ADFD; Oracle Payroll
- Muscat; Omantel; Shell Scripting/Perl Scripting

CAREER CONTOUR
Freelance Trainings :
1. **Delivering Technical Trainings**
   - **R Programming (Using Statistics)**
   - **Python (3)**
   - **Oracle DBA / D2k (10g / 11g)**
   - **RHCSA(SA1 + SA2) / RHCE**
   - **Redhat Linux Virtualization (Administration)**
   - **AWS (Solution Architect and Sysops)**
   - **Cloud Architect (Azure / Google / Oracle)**
2. **Content Delivery**
3. **Consultancy in**
   a. **Data Science**
   b. **Machine Learning**

Seed Infotech   **since Dec 2016 – Aug 2018**
 Lead SME
- ¤ Accountable for conducting Trainings in Oracle (v 10G/11G) and Linux (RHEL5), Oracle E-business Suite (11i / R12), Advanced Oracle SQL/PLSQL, DBA (10G / 11G) (OU Track), Oracle 11G PT (OU Track), D2k (6i / 9i / 10G), Discoverer (10G), Oracle CC&B, RH033 and RH133, Linux Scripting / Advance Scripting & Perl Scripting
- ¤ Leading, training & monitoring the performance of team members to ensure efficiency and meeting of individual & group targets; monitoring Competency grids and identify training needs for skill / competency upgradation.
- ¤ Ensuring implementation of training and development initiatives to enable career and skill growth.
- ¤ Designing and conducting customized training programs and ensuring that training & development initiatives are aligned with the organizational goals and culture by utilizing contemporary pedagogy, learning tools and methodology
- ¤ Collecting and collating program feedback and carrying out value added analysis to enhancing program effectiveness.
- ¤ Conceptualizing and implementing need based process modifications like developing material, modules and processes of training after thorough analysis to enhance operational efficiency and optimize resource utilization
- ¤ Assessing training needs in the command and arranged training sessions to keep skill-level of the men up-to-date with global standards. Setting up a structured feedback mechanism to assess effectiveness of the training programs. Analyzing the feedback inputs to improvise the system of training delivery.
- ¤ Identifying, selecting and managing external training and accreditation bodies, agencies and providers necessary to deliver required training to appropriate standards. Monitoring, measuring and reporting the staff training and development plans and achievements within agreed formats and timescales
- ¤ Developing strategies to enhance customer relations through formal and informal channels; building cordial relationship through regular interactions & apprising them with company's value propositions; complete customization and concern validation studies for identified partners for development of Training Content for Training workshop.

VINSYS IT SERVICES PVT LTD   **since Oct'10 Dec 23 2016**
Senior Technology SME

- ¤ Accountable for conducting Trainings in Oracle (v 10G/11G) and Linux (RHEL5), Oracle E-business Suite (11i / R12), Advanced Oracle SQL/PLSQL, DBA (10G / 11G) (OU Track), Oracle 11G PT (OU Track), D2k (6i / 9i / 10G), Discoverer (10G), Oracle CC&B, RH033 and RH133, Linux Scripting / Advance Scripting & Perl Scripting
- ¤ Leading, training & monitoring the performance of team members to ensure efficiency and meeting of individual & group targets; monitoring Competency grids and identify training needs for skill / competency upgradation.
- ¤ Ensuring implementation of training and development initiatives to enable career and skill growth.
- ¤ Designing and conducting customized training programs and ensuring that training & development initiatives are aligned with the organizational goals and culture by utilizing contemporary pedagogy, learning tools and methodology
- ¤ Collecting and collating program feedback and carrying out value added analysis to enhancing program effectiveness.
- ¤ Conceptualizing and implementing need based process modifications like developing material, modules and processes of training after thorough analysis to enhance operational efficiency and optimize resource utilization
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- ¤ Developing strategies to enhance customer relations through formal and informal channels; building cordial

relationship through regular interactions & apprising them with company's value propositions; complete customization and concern validation studies for identified partners for development of Training Content for Training workshop.

PRAGATI SOFTWARE PVT LTD, MUMBAI   Mar'10-Oct'10
Sr. Training Executive

- ¤ Spearheaded efforts in conducting Trainings in Oracle (v 10G) and Linux (RHEL5), Advanced SQL/PLSQL, DBA, D2k, Discoverer & RH033 ad RH133
- ¤ Responsible for coordinating with team managers regarding improvements & assisting on efficient process management; executing initiatives on time management and encouraging teams for the same for better production.
- ¤ Was instrumental in managing the development of training curriculum; formulated and reviewed training outlines and determined appropriate instructional methodologies and formats.
- ¤ Evaluated effectiveness of training and development programs and utilized relevant evaluation data to revise or recommend changes in instructional objectives and methods.
- ¤ Shouldered responsibility for Identifying improvement areas & implementing measures to maximize customer satisfaction levels; ensured continuous interaction with the customer to make sure that area of concern can be worked upon for improved service levels.
- ¤

NCS EDIFICATION PVT LTD, PUNE   Jul'09-Mar'10
Sr. Manager Trainings

- ¤ Responsible for managing Retail Trainings in the Company.
- ¤ Deftly imparted Training and Consultancy for the Corporates in Oracle Apps Technical Consultant, Oracle 9i /10G related Subjects, Red Hat Enterprise Linux, Oracle (DBA + Developers)-

PRAGATI SOFTWARE PVT. LTD, MUMBAI   Oct'06-Jun'09
Corporate Trainer

SPIDER SYSTEMS PVT LTD, PUNE   Sep'05-Oct'06
Corporate Trainer

SYMBIOSIS INSTITUTE OF COMPUTER STUDIES & RESEARCH, PUNE   Nov'94-Sep'05

APTECH COMPUTER EDUCATION, PUNE MMM'90-Nov'94
Technical head

MAHARASHTRA INFORMATION TECHNOLOGY (MIT), PUNE   Nov'02-Feb'03
System Admin/Network Admin

KSOFT-TECHNOLOGIES PVT LTD, PUNE   Dec'02-Feb'03
Exchange System Admin

SCHOLASTIC PORTFOLIO

MCA; year 2015
Punjab University

BCA; year 2012
Punjab University

Honors Diploma in Systems Management; 1987
DCM (Datapro) Pune, India

Certifications

- ¤ ITIL v3 Foundation Certified (Cert No. GR750302054GB**)**
- ¤ AWS Solution Architect Certified
- ¤ RHCSA Certified (Cert No : 170-070-775)
- ¤ Oracle Certified Professional Oracle 11g (DBA Track); June 20012
- ¤ Certified Systems Admin (MCSA)-Windows 2k; 04th Jan 2003
- ¤ Certified Systems Engineering (MCSE); Windows 2k; 30th Nov 2002
- ¤ Certified Professional (MCP); Windows 2k; 18th Nov 2001